

The trend is towards subscription of Microsoft Office software and as such, our current Microsoft Office 2016 offering by way of perpetual licences is outdated. Our style of subscription selling of IT naturally fits into this adoption of Office 365 subscription services.

Additionally Microsoft Office is to transition to a new version in the summer of 2018 to Office 2019. Only customers on Office 365 Business/Business Premium will get the upgrade free as part of the available downloads. Our clients who take perpetual licences will not have access to this new version without extra cost.

The most popular option is Office 365 'Business' which includes up to date downloads to the latest Office 2016/2019 software across all multiple platforms including Windows, Mac, Mobile, etc. Each User is licensed to use the software on up to five different devices they use. For additional cost 'Business Premium' adds 50GB of Microsoft Exchange/Outlook features of Business Essentials and is essentially a bundle of all features.

Licences can be reassigned to other users as employees change just as you can on a Microsoft Open license.

Payments are by direct debit and are paid monthly by direct debit for a minimum 12 months. Additional licences ordered can be included individually and the direct debit is amended accordingly. At the end of the 12 month period we (and Microsoft directly) will confirm a renewal and the direct debit will continue.

Prices include 365 support and maintenance and HardSoft will be appointed by Microsoft as the 'Partner of Record' for your licensing.

By being the Microsoft Digital Partner of Record for the subscription we will be able to assist with deploying and re-assigning Office 365 as well as advise on usage and potential issues.

CLICK HERE TO ORDER!

Price per week per user.
Price excludes VAT

Full Office applications for max. 15 devices (5 PC/Mac, 5 tablets, 5 smartphones) for 1 user





Exchange Online

Skype for Business

avast Cloudcare Anti-Virus

livedrive 200GB Online Daily Backup

HARDSOFT™ Technical Support

	Office 365 Business	Office 365 Business & More	Office 365 Business Premium	Office 365 Business Premium & More
Price per week per user.	£2.35	£2.75	£2.80	£3.15
Full Office applications for max. 15 devices (5 PC/Mac, 5 tablets, 5 smartphones) for 1 user				
Exchange Online	—	—	✓	✓
Skype for Business	—	—	✓	✓
avast Cloudcare Anti-Virus	—	✓	—	✓
livedrive 200GB Online Daily Backup	—	✓	—	✓
HARDSOFT™ Technical Support	✓	✓	✓	✓

Additional Users

When you add a new Office 365 user subscription plan to an existing account that already has an Office 365 subscription, the new licence is added Pro Rata to your existing licences. This means it extends all the licences on your account of the same type. The benefit of this is that all your licences will have the same expiry date, and you won't have a situation where some of your office are in subscription and others aren't. The drawback is that it makes the initial pricing for new users a little confusing. We will work out the price until the Renewal date for you and add to your direct debit. Beyond the

Renewal date these new users will revert to the same pricing as your other licences.

Payment

The only method of payment available is monthly direct debit and the subscription has a minimum term of 12 months. We require 2 months notice if you do not wish to renew into a subsequent year. Direct debit gives you the ability to easily add extra Users in return for us amending your Direct Debit payment. The first direct debit payment for a new subscription will be for two months, with the direct debit continuing one month later for the subsequent ten monthly payments.