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Computer leasing for schools

“Please Sir, can I have a new Laptop?”

“Yes of course you can. In fact the whole class can have one.”

Whether your school needs up-to-date technology, or your existing network needs an upgrade, HardSoft will be able to help you.

The way we educate our children is changing in many ways, and underpinning these transformations are policies which you may hear on a regular basis; ‘Every Child Matters’, ‘Personalised Learning’ and ‘Harnessing Technology’. Utilising web-based information sharing and learning platforms allows your school to offer content appropriate to the individual learning needs of your pupils. Computers are part of our everyday lives and children need to be ‘technology

literate’ if they are going to enjoy successful careers in tomorrow’s workplace. When all is said and done, is it actually viable providing a Laptop or desktop computer for every child in your school? How can you acquire the most up-to-date technology for your school and satisfactorily control costs too?

HardSoft Computers, established in 1983, is an IT equipment provider and installer as well as an ICT Leasing specialist. With leases custom-made for the education sector, we want you to regard your lease as a rolling investment for your school: Laptops, Desktop PCs, Networks, Servers, Smartboards and Projectors.



Schools update

THE HARD SOFT FLEXI-LEASE

Technology has changed dramatically – and so has leasing!

Blow away the historical concerns when signing contracts

Many schools do not believe they have the funds to buy today's technology and fear that they will be tied into long term contracts. This is not the case with our Flexi-Lease; as your school's needs change and as technology advances so can your computer system, and all within the same lease payments. No expensive add-ons or inflexible contracts that tie you to out-of-date equipment.

HardSoft is aware of the different guide-lines and regulations laid down by LEAs, which means our leases can be tailored accordingly.

The HardSoft Flexi-Lease will give you what you want.

Whether your needs are for Key Stage 1, learning how to use a mouse, Accelerated Reader and offering parents access to packages such as Renaissance Home Connect, or Key Stage 2 carrying out research and presenting on PowerPoint using Interactive Smartboards, HardSoft has the solution for you.

Our Flexi Lease is designed for the education sector, which means you can pick your investment period, for example over three or five years with the flexibility to chose monthly, quarterly, annually or even defer payments until your next financial year (up to six months), BUT DON'T think that just because you have chosen a fixed term you are stuck with the same equipment for that period.



NETWORKS

Installation made easy!



A common fear within Schools is the time, or the in-house skills available, to install new technology. Let us reassure you, both Apple Mac and Microsoft networks are easy to implement and our team of experts will ensure a smooth installation. Should you have a question, however silly you may think it is or however technical, our engineers and service centre are a phone call away and REAL people, not automated voice systems, will give you easy to understand support with no lengthy waits and no impersonal call centres.

HARDWARE AND SOFTWARE

Preferential Prices for Schools

HardSoft finances a wide range of hardware as well as software, services, cabling, training and furniture. As an approved supplier of Apple and Microsoft products we can pass on to you special education rates, so you can be assured of the best price.



How to upgrade your network without increasing costs

Schools can upgrade systems and networks by taking advantage of the Upgrade Option, meaning you can have new equipment before the end of the lease term without the need to increase your budget.

What happens at the end of the agreement?

Should you decide not to upgrade your system during the agreed period you can:

Fully Upgrade - at the end of the agreement you will have 100% rental available so you could effectively renew all your equipment.

Purchase Outright - we will offer you the equipment for a nominal sum.

CUSTOMER SERVICE

Some examples of how we have helped schools achieve their technology goals

Mountnessing CE Primary School

(Brentwood, Essex) wanted every pupil in the school to have a computer. Their vision was to roll this out over five years. By making full use of the HardSoft Flexi-Lease they made their first payment five months after the installation of their new Laptops, and eighteen months into the contract they can have a further 32 Laptops without increasing their quarterly investment. Under this scheme every child will have a Laptop.

Delabole Primary School

(Delabole, Cornwall) amazingly have over 200 Samsung Notebooks, one for every pupil. They deferred payment by six months to fit their budget and have since been able to add a further 100 Notebooks to their lease without increasing payments. The lease was specifically designed so that the school could not only upgrade, but increase the number of Notebooks within the same payments.

Robartes Junior School

(Bodmin, Cornwall) took advantage of the HardSoft Operating Lease as it satisfied the guide-lines laid down by the LEA and their budget. The school initially leased twenty PCs and ten Laptops and when they needed to add another network server they did so without increasing payments.

PERSONAL SERVICE

Warranty & Support

Systems supplied by HardSoft have a three year warranty and will be fully supported by our technical team. Some items will require urgent on-site attention and for this we allocate a local engineer for your school, this personal service ensures an excellent working relationship between ourselves and your school.

In addition to having a dedicated engineer to attend to your on-site needs, HardSoft have a telephone support and email service for those less urgent queries and software matters. With your permission we can access your systems remotely, which means many issues are resolved very quickly.



Site visits are allocated on a priority basis; a Hard Drive failure will obviously have a higher priority than a floppy disk error.

It makes sense to lease rather than buy so why not give us a call on 0844 3308693, or email us at schools@hardsoft.co.uk and in the meantime browse through our website and make your wish-list, I am sure we will be able to help you.

LEASING

Why you should lease!

Key advantages of leasing with HardSoft Computers:

- Simple and quick to arrange
- Extremely flexible
- Within your budget
- Controlled Costs
- No capital outlay – no waiting for the necessary funds
- Deferred Payment option
- Clear and honest advice from our team of local experts
- Hassle-free installation tailored to your school's schedule
- Conforms to all statutory requirements
- Up-to date technology now and throughout the lease
- As your school's needs change and grow so can your system



PRODUCT NEWS

Take a look at some of the latest hardware and software product releases from Apple, Sony, Microsoft and Samsung available from HardSoft. For more information about any of

these products or for a tailored package to suit your needs, please call us today on **0844 330 8693** (local rate) or email **info@hardsoft.co.uk** for a quotation.

NEW APPLE iMAC

The stunning NEW HD iMac.

Brand new models now with higher specification processors and large LED screens.



20" starting from

£6.60

+VAT per week

APPLE MACBOOK PRO

New design.
New features.
New technologies.
All engineered to standards that don't even exist yet.



13" starting from

£7.30

+VAT per week

HP ML310 SERVER

With a dedicated server you would have greater security; a fully automated back-up system and a complete anti-virus solution.



starting from

£16.90

+VAT per week

HP 500B MINI TOWER

We offer PC's from Fujitsu, Lenovo and HP with various accessories. The HP 500b is perfect for an ICT suite, with 19" screen



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£3.75

+VAT per week

SAMSUNG NC20 NETBOOK

Give every student a Netbook!
Lightweight with long battery life.
Why not include a Mobile Charging Trolley ?



10" NetBook starting from

£2.75

+VAT per week

HardSoft are authorised resellers for Sony, Fujitsu, Lenovo, Samsung, HP, Apple and Toshiba.



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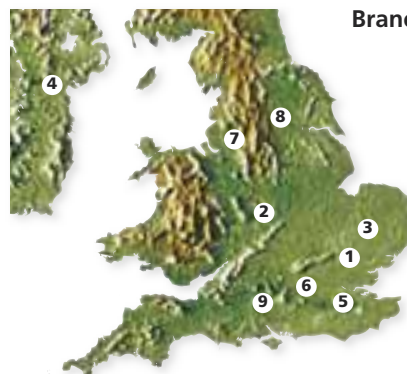
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BEAT THE CREDIT CRUNCH...DON'T BUY YOUR IT, LEASE IT!